## THE SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: April 22, 2004

## SUNOCO LOGISTICS PARTNERS L.P.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-31219 (Commission file number) 23-3096839 (IRS employer identification number)

Ten Penn Center, 1801 Market Street, Philadelphia, PA (Address of principal executive offices)

19103-1699 (Zip Code)

(215) 977-3000 (Registrant's telephone number, including area code)

#### Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(c) Exhibits

#### 99.1 Press Release dated April 21, 2004.

#### 99.2 Slide presentation given April 22, 2004 during investor teleconference

#### Item 9. <u>Regulation FD Disclosure.</u>

Attached as Exhibit 99.2 to this report, and incorporated herein by reference, is a copy of the slide presentation made during the investor conference call with management, held April 22, 2004, to discuss the Partnership's announced earnings for the first quarter ended March 31, 2004.

#### Item 12. Results of Operations and Financial Condition.

On Wednesday, April 21, 2004, Sunoco Logistics Partners L.P. (the "Partnership") issued a press release announcing financial results for the Partnership's first quarter ended March 31, 2004 earnings. A copy of the press release is furnished with this report as Exhibit 99.1, and is incorporated herein by reference.

The information in this report is being furnished pursuant to Item 9 and Item 12 of Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, and is not incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

#### **Forward-Looking Statements**

Statements contained in the exhibits to this report that state the Partnership's or its management's expectations or predictions of the future are forward-looking statements. The Partnership's actual results could differ materially from those projected in such forward-looking statements. Factors that could affect those results include those mentioned in the documents that the Partnership has filed with the Securities and Exchange Commission.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### SUNOCO LOGISTICS PARTNERS L.P.

By: Sunoco Partners LLC, its General Partner

By: /s/ SEAN P. McGRATH

Sean P. McGrath Comptroller (Principal Accounting Officer)

Date: April 22, 2004

### EXHIBIT INDEX

Exhibit Number	Exhibit
99.1	Press Release dated April 21, 2004
99.2	Slide presentation given April 22, 2004, during investor teleconference

#### SUNOCO LOGISTICS PARTNERS L.P. REPORTS FIRST QUARTER 2004 RESULTS

PHILADELPHIA, April 21, 2004 — Sunoco Logistics Partners L.P. (NYSE: SXL) today announced net income for the first quarter 2004 of \$13.6 million, or \$0.57 per limited partner unit on a diluted basis, compared with \$17.8 million for the first quarter 2003, or \$0.77 per limited partner unit on a diluted basis. Net income for the first quarter 2004 decreased due principally to lower lease acquisition margins in comparison to the first quarter 2003, which were at record-high levels for the Partnership. Net income also decreased between periods due to lower pipeline revenues as a result of turnarounds at Sunoco, Inc.'s Tulsa and Toledo refineries and higher operating expenses at the Terminal Facilities caused mainly by non-routine dredging at one of the terminals, partially offset by higher revenues at the Terminal Facilities.

"Our first quarter results reflect more normalized results for our Lease Acquisition business versus the record levels of last year," said Deborah M. Fretz, President and Chief Executive Officer of Sunoco Logistics Partners L.P. "Additionally, several refining industry events impacted our results. Our asset base will continue to produce ratable cash flows. The focus on the growth of our cash flows continued with the announcement of three acquisitions which we believe will be immediately accretive and are excellent additions to our northeastern U.S. pipeline and terminal operations. Financing for these transactions was provided through an equity offering. As a result of the acquisitions as well as current operations, on March 29 we declared a 3.6 percent increase in our quarterly distribution from \$0.55 (\$2.20 annualized) to \$0.57 (\$2.28 annualized) per limited partner unit payable May 14, 2004 to unitholders of record on April 30, 2004, an increase of \$0.02 per partnership unit on a quarterly basis (\$0.08 annualized increase)."

Sunoco Logistics announced on March 30 that it had acquired the Eagle Point refinery logistics assets from Sunoco, Inc. for \$20 million in cash. The Eagle Point logistics assets consist of crude and refined product ship and barge docks; a refined product truck rack; and a 4.5 mile, refined product pipeline from the Eagle Point refinery to the origin of the Harbor pipeline. On January 13, 2004, Sunoco, Inc. purchased the 150,000 bpd Eagle Point refinery, located in Westville, New Jersey from affiliates of El Paso Corporation. In connection with its purchase of the Eagle Point refinery, Sunoco, Inc. agreed to acquire El Paso's 33.3 percent interest in the Harbor pipeline for \$7.3 million. The Harbor pipeline is an 80-mile, 180,000 bpd refined product, common carrier pipeline originating near Woodbury, New Jersey and terminating in Linden, New Jersey. Sunoco Logistics currently owns a 33.3 percent interest in, and operates this pipeline. The purchase by Sunoco, Inc. is subject to a right of first refusal ("ROFR") in favor of Sunoco Logistics and a third party. Sunoco Logistics has notified El Paso that it intends to exercise its ROFR to acquire all of El Paso's 33.3 percent interest for \$7.3 million. This transaction is expected to close in the second quarter of 2004.

On March 18, Sunoco Logistics also announced that it had signed a definitive agreement with ConocoPhillips Company to purchase two refined product terminals located in Baltimore, Maryland and Manassas, Virginia for \$12 million. Closing of this transaction is expected to occur in the second quarter of 2004, subject to closing of Sunoco, Inc.'s purchase of a retail network of service station/convenience stores from ConocoPhillips, our entering into throughput arrangements with ConocoPhillips and customary closing conditions.

On April 7, Sunoco Logistics also closed on the sale of 3.4 million common units for total gross proceeds of approximately \$135 million. Use of proceeds was to finance the transactions discussed above and to redeem approximately 2.2 million common units from Sunoco, Inc. As a result, Sunoco, Inc.'s ownership interest decreased from 75.3 percent to 62.6 percent in Sunoco Logistics, including a 2 percent general partner interest.

#### **Segmented First Quarter Results**

#### Eastern Pipeline System

Operating income for the Eastern Pipeline System decreased \$1.7 million to \$8.0 million for the first quarter 2004 from \$9.7 million for the first quarter 2003. This decrease was primarily the result of a \$0.8 million decrease in sales and other operating revenue and a \$0.5 million increase in operating expenses. Sales and other operating revenue decreased from \$23.5 million for the prior year's quarter to \$22.7 million for the first quarter 2004 mainly due to a reduction in volumes as a result of a four-week, planned turnaround at Sunoco, Inc.'s Toledo, Ohio refinery in March 2004, partially offset by higher shipments on the Harbor pipeline as a result of Sunoco, Inc.'s January 2004 purchase of the Eagle Point, New Jersey refinery. Overall, revenues decreased due to lower revenue per barrel mile, partially offset by slightly higher total shipments. Operating expenses increased from \$9.4 million for the prior year's quarter to \$10.0 million for the first quarter 2004 due primarily to the timing of scheduled maintenance activity.

#### **Terminal Facilities**

The Terminal Facilities business segment experienced a \$0.4 million increase in operating income to \$7.8 million for the first quarter 2004 from \$7.4 million for the prior year's first quarter. Sales and other operating revenue increased \$1.3 million to \$23.4 million for the first quarter 2004 primarily due to higher volumes. Operating expenses increased \$0.7 million to \$9.6 million for the first quarter 2004 compared with the prior year's quarter due mainly to non-routine dredging activity on the Delaware River at the Fort Mifflin Terminal docks.

#### Western Pipeline System

Operating income for the Western Pipeline System decreased \$2.7 million to \$2.6 million for the first quarter 2004 from \$5.3 million for the first quarter 2003. The decrease was primarily the result of lower lease acquisition margins and volumes and higher selling, general and administrative expenses, partially offset by lower pipeline maintenance expenses. The Partnership experienced record high lease acquisition margins in the first quarter 2003. The Western Pipeline System's volumes also reflect a planned, approximately one-week turnaround which occurred in March 2004. Total revenues and cost of products sold and operating expenses increased in the first quarter 2004 compared with the prior year's quarter due primarily to an increase in the price of crude oil and an increase in lease acquisition bulk volumes. The average price of West Texas Intermediate crude oil at Cushing, Oklahoma, increased to an average price of \$35.16 per barrel for the first quarter 2004 from \$33.80 per barrel for the first quarter 2003.

#### **Net Financing Activities**

Net interest expense increased \$0.2 million to \$4.8 million for the first quarter 2004 compared with the prior year's quarter due primarily to a decline in capitalized interest, partially offset by the fourth quarter 2003 repayment of debt. Total debt outstanding at March 31, 2004 was \$313.2 million, which consists of \$248.7 million of the Senior Notes and \$64.5 million of borrowings under the credit facility.

### Sunoco Logistics Partners L.P. Financial Highlights (in thousands, except units and per unit amounts) (unaudited)

		Three Months Ended March 31,		d
		2004		2003
Sales and other operating revenue	\$	744,907	\$	716,019
Other income		3,169		3,625
Total Revenues		748,076		719,644
Cost of products sold and operating expenses		710,692		679,027
Depreciation and amortization		6,909		6,529
Selling, general and administrative expenses		12,059		11,647
Total costs and expenses		729,660		697,203
Operating income		18,416	. <u> </u>	22,441
Net interest expense		4,775		4,598
Net Income	\$	13,641	\$	17,843
Calculation of Limited Partners' interest:				
Net Income	\$	13,641	\$	17,843
Less: General Partner's interest		(519)		(357)
Limited Partners' interest in Net Income	\$	13,122	\$	17,486
Net Income per Limited Partner unit:				
Basic	\$	0.58	\$	0.77
Diluted	\$	0.57	\$	0.77
Weighted average Limited Partners' units outstanding:	22.4	771 702	2	2 771 702
Basic	22,	771,793	2	2,771,793
Diluted	22,	975,315	2	2,856,902

### Sunoco Logistics Partners L.P. Earnings Contribution by Business Segment (in thousands, unaudited)

		Three Months Ended March 31,	
	2004	2003	
Eastern Pipeline System:			
Sales and other operating revenue	\$ 22,724	\$ 23,506	
Other income	2,480	2,661	
Total Revenues	25,204	26,167	
Operating expenses	9,964	9,441	
Depreciation and amortization	2,700	2,468	
Selling, general and administrative expenses	4,569	4,565	
Operating Income	\$ 7,971	\$ 9,693	
Terminal Facilities:			
Total Revenues	\$ 23,370	\$ 22,101	
Operating expenses	9,606	8,905	
Depreciation and amortization	2,823	2,737	
Selling, general and administrative expenses	3,129	3,059	
Operating Income	\$ 7,812	\$ 7,400	
Western Direction Contents			
Western Pipeline System: Sales and other operating revenue	\$ 698,813	\$670,419	
Other income	\$ 096,815	\$070,419 957	
Other income		931	
Total Revenues	699,502	671,376	
		071,570	
Cost of products sold and operating expenses	691,122	660,681	
Depreciation and amortization	1,386	1,324	
Selling, general and administrative expenses	4,361	4,023	
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Operating Income	\$ 2,633	\$ 5,348	
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#### Sunoco Logistics Partners L.P. Operating Highlights (unaudited)

	Three Months Ended March 31,	
	2004	2003
Eastern Pipeline System: (1)		
Total shipments (barrel miles per day) <sup>(2)</sup>	54,870,422	54,696,530
Revenue per barrel mile (cents)	0.455	0.478
Terminal Facilities: Terminal throughput (bpd):		
Nederland terminal	490,308	392,622
Other terminals <sup>(3)</sup>	772,308	765,389
Western Pipeline System: <sup>(1)</sup>		
Crude oil pipeline throughput (bpd)	298,516	310,620
Crude oil purchases at wellhead (bpd)	188,684	199,693
Gross margin per barrel of pipeline throughput (cents) <sup>(4)</sup>	23.2	30.1

- (1) Excludes amounts attributable to equity ownership interests in the corporate joint ventures.
- (2) Represents total average daily pipeline throughput multiplied by the number of miles of pipeline through which each barrel has been shipped.
- (3) Consists of the Partnership's refined product terminals, the Fort Mifflin Terminal Complex, the Marcus Hook Tank Farm and the Eagle Point logistics assets.
- (4) Represents total segment sales and other operating revenue minus cost of products sold and operating expenses and depreciation and amortization divided by crude oil pipeline throughput.

An investor call with management regarding our first-quarter results is scheduled for Thursday morning, April 22 at 9:00 am EDT. Those wishing to listen can access the call by dialing (USA toll free) 1-877-297-3442; International (USA toll) 1-706-643-1335 and requesting "Sunoco Logistics Partners Earnings Call," password "Sunoco Logistics", leader "Colin Oerton". This event may also be accessed by a webcast, which will be available at <u>www.sunocologistics.com</u>. A number of presentation slides will accompany the audio portion of the call and will be available to be viewed and printed shortly before the call begins. Individuals wishing to listen to the call on the Partnership's web site will need Windows Media Player, which can be downloaded free of charge from Microsoft or from Sunoco Logistics Partners' conference call page. Please allow at least fifteen minutes to complete the download.

Audio replays of the conference call will be available for two weeks after the conference call beginning approximately two hours following the completion of the call. To access the replay, dial 1-800-642-1687. International callers should dial 1-706-645-9291. Please enter Conference ID # 6683686.

Sunoco Logistics Partners L.P. (NYSE: SXL), headquartered in Philadelphia, was formed to acquire, own and operate substantially all of Sunoco, Inc.'s refined product and crude oil pipelines and terminal facilities. The Eastern Pipeline System consists of approximately 1,900 miles of primarily

refined product pipelines and interests in four refined products pipelines, consisting of a 9.4 percent interest in Explorer Pipeline Company, a 31.5 percent interest in Wolverine Pipe Line Company, a 12.3 percent interest in West Shore Pipe Line Company and a 14.0 percent interest in Yellowstone Pipe Line Company. The Terminal Facilities consist of 7.8 million barrels of refined product terminal capacity and 16.0 million barrels of crude oil terminal capacity (including 12.5 million barrels of capacity at the Texas Gulf Coast Nederland Terminal). The Western Pipeline System consists of approximately 2,700 miles of crude oil pipelines, located principally in Oklahoma and Texas and a 43.8 percent interest in the West Texas Gulf Pipe Line Company. For additional information, visit Sunoco Logistics' web site at <u>www.sunocologistics.com</u>.

NOTE: Those statements made in this release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although Sunoco Logistics Partners L.P. (the "Partnership") believes that the assumptions underlying these statements are reasonable, investors are cautioned that such forward-looking statements are inherently uncertain and necessarily involve risks that may affect the Partnership's business prospects and performance causing actual results to differ from those discussed in the foregoing release. Such risks and uncertainties include, by way of example and not of limitation: whether or not the transactions described in the foregoing news release will be consummated; whether or not such transactions and costs; changes in the level of environmental remediation spending; potential equipment malfunction; potential labor relations problems; the legislative or regulatory environment; plant construction/repair delays; nonperformance by major customers or suppliers; and political and economic conditions, including the impact of potential terrorist acts and international hostilities. With respect to the Harbor pipeline and the ConocoPhillips terminals, management cannot give absolute assurance that these acquisitions will be successfully consummated. These and other applicable risks and uncertainties have been described more fully in the Partnership's 2003 Form 10-K filed with the Securities and Exchange Commission on March 4, 2004. The Partnership undertakes no obligation to update any forward-looking statements in this release, whether as a result of new information or future events.

- END -

### SUNOCO LOGISTICS PARTNERS L.P. FIRST QUARTER 2004 EARNINGS CONFERENCE CALL PRESENTATION

### - SEE ATTACHED POWERPOINT PRESENTATION -

Sunoco Logistics Partners L.P.



## First Quarter 2004 Earnings Conference Call April 22, 2004

## Forward-Looking Statements

You should review this slide presentation in conjunction with the first quarter 2004 earnings conference call for Sunoco Logistics Partners L.P., held on April 22, 2004 at 9:00 a.m. [EDT]. You may listen to the audio portion of the conference call on this website. An audio recording also will be available after the call's completion by dialing 1-800-642-1687. Please enter Conference Code # 6683686.

During the call, those statements we make that are not historical facts are forward-looking statements. Although we believe the assumptions underlying these statements are reasonable, investors are cautioned that such forward-looking statements involve risks that may affect our business prospects and performance, causing actual results to differ from those discussed during the conference call. Such risks and uncertainties include, among other things: our ability to successfully consummate announced acquisitions and integrate them into existing business operations; the ability of announced acquisitions to be cash-flow accretive; increased competition; changes in demand both for crude oil that we buy and sell, as well as for crude oil and refined products that we store and distribute; the loss of a major customer; changes in our tariff rates; changes in throughput of third-party pipelines that connect to our pipelines and terminals; changes in operating conditions and costs; changes in the level of environmental remediation spending; potential equipment malfunction; potential labor relations problems; the legislative or regulatory environment; plant construction/repair delays; and political and economic conditions, including the impact of potential terrorist acts and international hostilities.

These and other applicable risks and uncertainties are described more fully in our December 31, 2003 Annual Report on Form 10-K, filed with the Securities and Exchange Commission on March 4, 2004. We undertake no obligation to update publicly any forward-looking statements whether as a result of new information or future events.

## Q1 2004 Milestones

- First quarter 2004 net income of \$13.6 million or \$0.58 per L.P. unit, as compared to \$17.8 million or \$0.77 per L.P. unit in the prior year quarter
- Executed agreement with ConocoPhillips to purchase 2 terminals for \$12 million (expected to close in Q2 2004)
- Acquired the logistics assets associated with Sunoco's recently acquired Eagle Point refinery for \$20.0 million
- On April 21, exercised ROFR to acquire an additional 33<sup>1</sup>/<sub>3</sub>% interest in Harbor pipeline for \$7.3 million (expected to close in Q2 2004)
- Declared a 3.6% increase in our quarterly distribution to \$0.57 per L.P. unit, payable May 14 to unitholders of record April 30
- On April 7, closed on the sale of 3.4 million common units at a price of \$39.75 to fund acquisitions and other activities, including the redemption of 2.2 million common units held by Sunoco

# Q1 2004 Financial Highlights

(S in millions, unaudited)	Three Months Ended March 31,		
	2004	2003	
Sales and other operating revenue	\$ 744.9	\$ 716.0	
Other income	3.2	3.6	
Total Revenues	748.1	719.6	
Cost of products sold and operating expenses	710.7	679.0	
Depreciation and amortization	6.9	6.5	
Selling, general and administrative expenses	12.1	11.7	
Total costs and expenses	729.7	697.2	
Operating income	18.4	22.4	
Net interest expense	4.8	4.6	
Net Income	\$ 13.6	\$ 17.8	

## Q1 2004 Financial Highlights

(amounts in millions, except unit and per unit amounts, unaudited)

	Three Months Ended March 31,	
	2004	2003
Calculation of Limited Partners' interest:		
Net Income	\$ 13.6	\$ 17.8
Less: General Partner's interest	(0.5)	(0.3)
Limited Partners' interest in Net Income	\$ 13.1	\$ 17.5
Net Income per Limited Partner unit:		
Basic	\$ 0.58	\$ 0.77
Diluted	\$ 0.57	\$ 0.77
Weighted average Limited Partners' units outstanding (in thousands):		
Basic	22,772	22,772
Diluted	22,975	22,857

## Eastern Pipeline System

(amounts in millions, unless otherwise noted, unaudited)

	Three Months Ended March 31,	
	2004	2003
Financial Highlights Sales and other operating revenue	\$ 22.7	\$ 23.5
Other income	2.5	2.7
Total Revenues	25.2	26.2
Operating expenses	9.9	9.4
Depreciation and amortization	2.7	2.5
Selling, general and administrative expenses	4.6	4.6
Operating income	\$ 8.0	\$ 9.7
<b>Operating Highlights</b> <sup>(1)</sup> Total shipments (mm barrel miles per day) <sup>(2)</sup>	54.9	54.7
Revenue per barrel mile (cents)	0.455	0.478

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(1) Excludes amounts attributable to equity ownership interests in the corporate joint ventures.

(2) Represents total average daily pipeline throughput multiplied by the number of miles of pipeline through which each barrel has been shipped.

## **Terminal Facilities**

(amounts in millions, unless otherwise noted, unaudited)

	Three Months Ended March 31,	
	2004	2003
Financial Highlights Total Revenues	\$ 23.4	\$ 22.1
Operating expenses	9.6	8.9
Depreciation and amortization	2.8	2.7
Selling, general and administrative expenses	3.2	3.1
Operating income	\$ 7.8	\$ 7.4
<b>Operating Highlights</b> Terminal throughput (000's bpd)		
Nederland terminal	490.3	392.6
Other terminals (1)	772.3	765.4

(1) Consists of the Partnership's refined product terminals, the Fort Mifflin Terminal Complex, the Marcus Hook Tank Farm and the Eagle Point logistics assets.

## Western Pipeline System

(amounts in millions, unless otherwise noted, unaudited)

nts in millions, unless otherwise noted, unaudited)	Three Months Ended March 31,		
	2004	2003	
Financial Highlights			
Sales and other operating revenue	\$ 698.8	\$ 670.4	
Other income	0.7	1.0	
Total Revenues	699.5	671.4	
Cost of products sold and operating expenses	691.1	660.7	
Depreciation and amortization	1.4	1.4	
Selling, general and administrative expenses	4.4	4.0	
Operating income	\$ 2.6	\$ 5.3	
<b>Operating Highlights</b> <sup>(1)</sup> Crude oil pipeline throughput (000's bpd)	298.5	310.6	
Crude oil purchases at wellhead (000's bpd)	188.7	199.7	
Gross margin per barrel of pipeline throughput (cents) <sup>(2)</sup>	23.2	30.1	

(1) Excludes amounts attributable to equity ownership interests in the corporate joint ventures.

(2) Represents total segment sales and other operating revenue minus cost of products sold and operating expenses and depreciation and amortization divided by crude oil pipeline throughput. 8