### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant 🛛

Filed by a Party other than the Registrant  $\Box$ 

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- X Soliciting Material Pursuant to §240.14a-12

# SEMGROUP CORPORATION (Name of Registrant as Specified In Its Charter) (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

X No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

Title of each class of securities to which transaction applies: (1)

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

Fee paid previously with preliminary materials. Π

Check box if any part of the fee is offset as provided by Exchange Act Rule 240.0-11 and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



#### SemGroup Reports Third-Quarter 2011 Results Net Income Surpasses Same Period in 2010 SemGas and White Cliffs Pipeline Volumes Increase

Tulsa, OK – November 14, 2011 - SemGroup® Corporation (NYSE: SEMG) ("SemGroup") today announced its financial results for the three and nine months ended September 30, 2011.

For the quarter ended September 30, 2011, SemGroup reported revenues of \$393.4 million with net income of \$14.3 million, or 34 cents per share, compared to revenue of \$385.3 million with a net loss of \$15.4 million, or a loss of 37 cents per share for the quarter ended September 30, 2010.

SemGroup's adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA") was \$28.9 million for the quarter ended September 30, 2011, compared with a reported Adjusted EBITDA of \$37.4 million for the same quarter in 2010. This decrease was primarily due to a reduction in White Cliffs Pipeline® ownership compared to the previous year and lower performance for SemStream®, L.P. and SemLogistics, while the other business units reported operational improvements (see the section of the release entitled "Non-GAAP Financial Measures" for a discussion on Adjusted EBITDA and a reconciliation of this measure to net income (loss) attributable to SemGroup).

SemGroup reported operating income of \$9.9 million for the third quarter of 2011, compared to an operating income of \$5 million for the same period last year. SemGroup's improvement for the period was driven by higher volumes and margins reported for SemCrude<sup>®</sup>, L.P., SemGas<sup>®</sup>, L.P., SemMaterials México<sup>MR</sup> and SemCAMS ULC.

For the nine months ended September 30, 2011, SemGroup reported net income of \$2.1 million, or 5 cents per share, on revenue of \$1.14 billion, compared to a net loss of \$127.4 million, or a loss of \$3.08 per share, on revenue of \$1.18 billion for the nine months ended September 30, 2010. Operating income for the nine months ended September 30, 2011, was \$36.7 million, compared to an operating loss of \$64.5 million for the same period last year. Adjusted EBITDA for the nine months ended September 30, 2011 totaled \$84.2 million, compared to Adjusted EBITDA of \$109 million for the nine months ended September 30, 2010.

"We are pleased with our operational improvement during the third quarter and the progress we have made on our strategic initiatives to generate sustained value for SemGroup stockholders," said Norm Szydlowski, president and chief executive officer of

SemGroup. "We continued to increase capacity and utilization across our assets, including a 56% increase in White Cliffs Pipeline volumes, an increase in SemCrude Cushing leased storage capacity and a 39% increase in SemGas volumes over the prior year, resulting in increased revenue."

"In August, we filed a registration statement for the initial public offering of Rose Rock Midstream, L.P. as an MLP, which will be comprised of our SemCrude business and we recently completed the contribution of our SemStream assets to NGL Energy Partners LP in exchange for cash and equity interests." said Szydlowski. "The Rose Rock MLP will provide a more tax-efficient entity that will be well positioned to create additional value for our stockholders through organic growth projects and acquisitions and we look forward to updating stockholders."

#### Adjusted EBITDA Guidance

SemGroup is updating its 2011 guidance to reflect the absence of SemStream's fourth quarter estimated earnings of \$14 - \$18 million as a result of the contribution of SemStream's assets to NGL Energy Partners LP, effective November 1, 2011. The updated guidance range is \$106 - \$122 million. This excludes any potential impact of the recently announced initial public offering of common units in Rose Rock Midstream, L.P. as the ultimate timing of the offering is not yet known.

#### Third-Quarter Highlights

- Nearly 49% reduction in White Cliffs Pipeline ownership from previous year
- White Cliffs Pipeline throughput volumes increased 56% over prior year
- Completed the White Cliffs Pipeline capacity expansion program to 70,000 plus barrels per day, including a pipeline interconnection in Kansas
- SemCrude increased Cushing storage capacity 850,000 barrels over prior year
- SemGas plant processing volumes increased 39% over prior year
- Completed the Hopeton, OK gas plant expansion to handling increasing Mississippi Zone volumes
- Filed Form S-1 registration statement with the SEC for the formation of Rose Rock Midstream, L.P.
- Announced the SemStream transaction with NGL Energy Partners LP
- SemLogistics continues to experience low utilization
- SemStream lower product margins

#### **Recent Developments**

- On November 1, 2011, we closed on the contribution of our SemStream business to NGL Energy Partners LP (NYSE: NGL) in exchange for cash and equity interests.
- James H. Lytal was elected as the newest member of the SemGroup Board of Directors, effective November 4, 2011, to fill a vacancy on the Board.

#### Segment Results

SemCrude reported operating income of \$8.3 million for the third quarter, \$4.4 million higher than the same period last year, as increased volumes and margins more than offset the impact of the sale of a partial interest in White Cliffs Pipeline in the third quarter of 2010.

SemGas reported operating income of \$2.3 million for the third quarter, \$1.1 million higher than the same period last year as new wells in the Mississippi Zone in northern Oklahoma significantly increased utilization rates.

SemMaterials México reported operating income of \$1 million for the third quarter, compared to an operating loss of \$1.2 million in the same period last year. The stronger volumes and margins are based on an overall increase in asphalt sales.

SemCAMS reported operating income of \$5.6 million for the third quarter, \$1.6 million higher than the same period last year.

SemLogistics reported an operating loss of \$1.4 million for the third quarter, compared to operating income of \$4 million for the prior year's quarter as backwardation in the European markets adversely affected the renewal of storage agreements.

#### Earnings Conference Call

SemGroup will host a conference call for investors today at 4:30 p.m. EDT. The call can be accessed live over the telephone by dialing 866.761.0748, or for international callers, 617.614.2706. The pass code for the call is 96908714. A replay will be available shortly after the call and can be accessed by dialing 888.286.8010, or for international callers, 617.801.6888. The pass code for the replay is 67157755. The replay will be available until November 21, 2011. Interested parties may also listen to a simultaneous webcast of the conference call by logging onto SemGroup's Investor Relations website at insemgroupcorp.com on the Calendar of Events-Past Events page. An additional slide deck for third quarter 2011 earnings will be posted under Investor Relations.

#### About SemGroup

Based in Tulsa, OK, SemGroup® Corporation (NYSE: SEMG) is a publicly traded midstream service company providing the energy industry the means to move products from the wellhead to the wholesale marketplace. SemGroup provides diversified services for end-users and consumers of crude oil, natural gas, natural gas liquids, refined products and asphalt. Services include purchasing, selling, processing, transporting, terminalling and storing energy.

SemGroup®, SemCrude®, SemGas®, SemMaterialsMéxicoMR, SemStream® and White Cliffs Pipeline® are registered trademarks of SemGroup Corporation.

#### Non-GAAP Financial Measures

Adjusted EBITDA is presented in this release for certain periods in 2011 and 2010. Adjusted EBITDA is not a generally accepted accounting principles ("GAAP") measure and is not intended to be used in lieu of a GAAP presentation of net income/loss. Adjusted EBITDA is presented in this release because SemGroup believes it provides additional information with respect to its financial performance and its ability to meet future debt service, capital expenditures and working capital requirements. Adjusted EBITDA represents earnings before interest, taxes, depreciation and amortization, adjusted for selected items that SemGroup believes impact the comparability of financial results between reporting periods. Although SemGroup presents selected items that it considers in evaluating its performance, you should also be aware that the items presented do not represent all items that affect comparability between the periods presented. Variations in SemGroup's operating results are also caused by changes in volumes, prices, exchange rates, mechanical interruptions and numerous other factors. These types of variances are not separately identified in this release. Because all companies do not use identical calculations, SemGroup's presentation of Adjusted EBITDA may be different from similarly titled measures of other companies. A reconciliation of net income (loss) attributable to SemGroup to Adjusted EBITDA for the periods presented is included in the tables at the end of this release.

### **Consolidated Balance Sheets**

(dollars in thousands, unaudited, condensed) ASSETS	September 30, 2011	December 31, 2010
Current assets	\$ 560,303	3 \$ 563,091
Property, plant and equipment, net	739,497	7 781,815
Goodwill and other intangible assets	72,856	6 140,087
Investment in White Cliffs	145,138	8 152,020
Assets held for sale	113,008	8 —
Other noncurrent assets, net	19,130	0 30,175
Total assets	\$ 1,649,932	2 \$ 1,667,188
LIABILITIES AND OWNERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 9,099	9 \$ 12
Other current liabilities	281,705	5 320,784
Total current liabilities	290,804	4 320,796
Long-term debt, excluding current portion	377,936	6 348,431
Other noncurrent liabilities	131,568	8 142,893
Total liabilities	800,308	8 812,120
Total owners' equity	849,624	4 855,068
Total liabilities and owners' equity	\$ 1,649,932	2 \$ 1,667,188

### **Consolidated Statements of Operations**

(dollars in thousands, except per share amounts, unaudited, condensed)	Three Mo Septen	nths Ended aber 30.	Nine Mon Septem	
	2011	2010	2011	2010
Revenues	\$ 393,404	\$ 385,299	\$ 1,144,577	\$ 1,177,204
Expenses:				
Costs of products sold, exclusive of depreciation and amortization shown below	314,743	293,684	903,113	903,248
Operating	42,278	42,136	117,906	115,403
General and administrative	17,253	20,676	57,633	68,309
Depreciation and amortization	13,296	18,632	39,556	58,150
(Gain) loss on disposal or impairment of long-lived assets, net	(1)	5,192	(137)	96,581
Total expenses	387,569	380,320	1,118,071	1,241,691
Equity in earnings of White Cliffs	4,016	—	10,166	—
Operating income (loss)	9,851	4,979	36,672	(64,487)
Other expenses (income), net	(5,828)	18,409	31,395	64,654
Income (loss) from continuing operations before income taxes	15,679	(13,430)	5,277	(129,141)
Income tax expense (benefit)	1,308	2,242	3,202	(272)
Income (loss) from continuing operations	14,371	(15,672)	2,075	(128,869)
Income (loss) from discontinued operations, net of income taxes	(32)	348	(3)	1,724
Net income (loss)	14,339	(15,324)	2,072	(127,145)
Less: net income attributable to noncontrolling interests	_	108	_	225
Net income (loss) attributable to SemGroup Corporation	\$ 14,339	\$ (15,432)	\$ 2,072	\$ (127,370)
Net income (loss) attributable to SemGroup Corporation	\$ 14,339	\$ (15,432)	\$ 2,072	\$ (127,370)
Other comprehensive income (loss), net of income taxes	(18,103)	12,389	(11,465)	4,932
Comprehensive loss attributable to SemGroup Corporation	\$ (3,764)	\$ (3,043)	\$ (9,393)	\$ (122,438)
Net income (loss) attributable to SemGroup Corporation per common share:				
Basic	\$ 0.34	\$ (0.37)	\$ 0.05	\$ (3.08)
Diluted	\$ 0.34	\$ (0.37)	\$ (0.15)	\$ (3.08)

### Adjusted EBITDA Calculation

(dollars in thousands, unaudited)		onths Ended mber 30,		onths Ended mber 30,
	2011	2010	2011	2010
Net income (loss) attributable to SemGroup Corporation	\$14,339	\$ (15,432)	\$ 2,072	\$ (127,370)
Add: Interest expense	6,019	21,112	49,389	66,509
Add: Income tax expense (benefit)	1,308	2,242	3,202	(272)
Add: Depreciation and amortization expense	13,296	18,632	39,556	58,150
EBITDA	34,962	26,554	94,219	(2,983)
Selected items impacting comparability	(6,081)	10,857	(9,970)	111,971
Adjusted EBITDA	\$28,881	\$ 37,411	\$ 84,249	\$ 108,988

### Selected Items Impacting Comparability

(dollars in thousands, unaudited)	Septen	nths Ended iber 30,	Septer	nths Ended nber 30,
Loss (sain) on dispared or important of long lived essets	2011	2010	2011	2010
Loss (gain) on disposal or impairment of long-lived assets	\$ (1)	\$ 5,192	\$ (137)	\$ 96,581
Loss (income) from discontinued operations	32	(348)	3	(1,724)
Foreign currency transaction (gain) loss	(2,874)	(39)	(3,430)	1,556
Employee severance expense	—	—	4,374	—
Impact of change in basis of NGL inventory in fresh-start reporting	—	—		27,819
Unrealized (gain) loss on derivative activities	(2,301)	5,290	(9,394)	(17,662)
Change in fair value of warrants	(4,684)	(937)	(8,258)	(2,920)
Reversal of allowance on goods and services tax receivable	—	—	(4,144)	—
Depreciation and amortization included within equity earnings of White Cliffs	2,659		7,967	
Allowance on (recovery of) receivable from AGE Refining	(300)	—	(900)	3,640
Restricted stock expense	1,388	1,699	3,949	4,681
Selected items impacting comparability	\$(6,081)	\$10,857	\$(9,970)	\$ 111,971

#### Adjusted EBITDA Guidance Calculation

(dollars in millions, unaudited)	Low	High
Net income (loss) attributable to SemGroup	\$ 1	\$ 14
Add: Interest expense	54	55
Add: Income tax expense (benefit)	5	6
Add: Depreciation and amortization	52	53
EBITDA	112	128
Selected items impacting comparability	(6)	(6)
Adjusted EBITDA	\$106	\$122

#### Selected Items Impacting Comparability

(dollars in millions, unaudited)	Low	High
Depreciation and amortization included within		
Loss (gain) on disposal or impairment of long-lived assets	\$(0)	\$ (0)
Loss (income) from discontinued operations	0	0
Foreign currency transaction (gain)/loss	(3)	(3)
Employee severance expense	4	4
Unrealized (gain)/loss on derivative activities	(9)	(9)
Change in fair value of warrants	(8)	(8)
Reversal of allowance on goods and services tax receivable	(4)	(4)
Depreciation and amortization included within equity in earnings of White Cliffs	11	11
Allowance on (recovery of) receivable from AGE Refining	(1)	(1)
Restricted stock expense	5	5
Selected items impacting comparability	\$(6)	\$ (6)

#### Forward-Looking Statements

Certain matters contained in this Press Release include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We make these forward-looking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995.

All statements, other than statements of historical fact, included in this Press Release including the prospects of our industry, our anticipated financial performance, NGL Energy's anticipated financial performance, management's plans and objectives for future operations, business prospects, outcome of regulatory proceedings, market

conditions and other matters, may constitute forward-looking statements. Although we believe that the expectations reflected in these forward-looking statements are reasonable, we cannot assure you that these expectations will prove to be correct. These forward-looking statements are subject to certain known and unknown risks and uncertainties, as well as assumptions that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause actual results to differ include, but are not limited to, our ability to comply with the covenants contained in and maintain certain financial ratios required by our credit facilities; NGL Energy's operations, which we do not control; the possibility that our hedging activities may result in losses or may have a negative impact on our financial results; any sustained reduction in demand for the petroleum products we gather, transport, process and store; our ability to obtain new sources of supply of petroleum products; our failure to comply with new or existing environmental laws or regulations or cross border laws or regulations; the possibility that the construction or acquisition of new assets may not result in the corresponding anticipated revenue increases; any future impairment to goodwill resulting from the loss of customers or business; changes in currency exchange rates; and the risks and uncertainties of doing business outside of the U.S., including political and economic instability and changes in local governmental laws, regulations and policies, as well as other risk factors discussed from time to time in each of our documents and reports filed with the SEC.

Readers are cautioned not to place undue reliance on any forward-looking statements contained in this Press Release, which reflect management's opinions only as of the date hereof. Except as required by law, we undertake no obligation to revise or publicly release the results of any revision to any forward-looking statements.

#### **Additional Information**

This communication does not constitute an offer to buy or solicitation of an offer to sell any securities or a solicitation of any vote, consent or approval. No tender offer for the shares of SemGroup has commenced at this time. If a tender offer is commenced, SemGroup may file a solicitation/recommendation statement with the U.S. Securities and Exchange Commission (SEC). Any solicitation/recommendation statement filed by SemGroup that is required to be mailed to stockholders will be mailed to stockholders of SemGroup. In addition, SemGroup may file a proxy statement and other documents with the SEC. Any definitive proxy statement will be mailed to stockholders of SemGroup. INVESTORS AND SECURITY HOLDERS OF SEMGROUP ARE URGED TO READ THESE AND OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY IN THEIR ENTIRETY IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors and security holders will be able to obtain free copies of these documents (if and when available) and other documents filed with the SEC by SemGroup through the web site maintained by the SEC at http://www.sec.gov.

A registration statement relating to the common units of Rose Rock Midstream, L.P., a Master Limited Partnership, has been filed with the SEC, but has not yet become effective. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective. This announcement does not constitute an offer to sell, or the solicitation of an offer to buy, any securities. Any offers, solicitations of offers to buy or sales of securities will only be made in accordance with the registration requirements of the Securities Act of 1933, as amended, or an exemption therefrom.

#### **Certain Information Regarding Participants**

SemGroup and certain of its respective directors and executive officers may be deemed to be participants under the rules of the SEC in any future solicitation of proxies or consents from SemGroup's stockholders in respect of the matters discussed herein. Security holders may obtain information regarding the names, affiliations and interests of SemGroup's directors and executive officers in SemGroup's Annual Report on Form 10-K for the year ended December 31, 2010, which was filed with the SEC on March 31, 2011, and its proxy statement for the 2011 Annual Meeting, which was filed with the SEC on April 21, 2011. These documents can be obtained free of charge from the sources indicated above. Additional information regarding the interests of these participants in any proxy solicitation or consent solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will also be included in future filings with the SEC.

Contacts: Investor Relations: Alisa Perkins 918-524-8081 investor.relations@semgroupcorp.com

Media: Liz Barclay 918-524-8158 <u>lbarclay@semgroupcorp.com</u>



## SemGroup Corporation 3rd Quarter 2011 Financial Results

November 14, 2011



### **Forward-looking Information**

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## Agenda

- Strategy Overview
- 3<sup>rd</sup> Quarter Financial Review
- Concluding Remarks

Norm Szydlowski Bob Fitzgerald Norm Szydlowski



SemGroup<sup>.</sup> 11/14/2011



# **Strategy Overview**



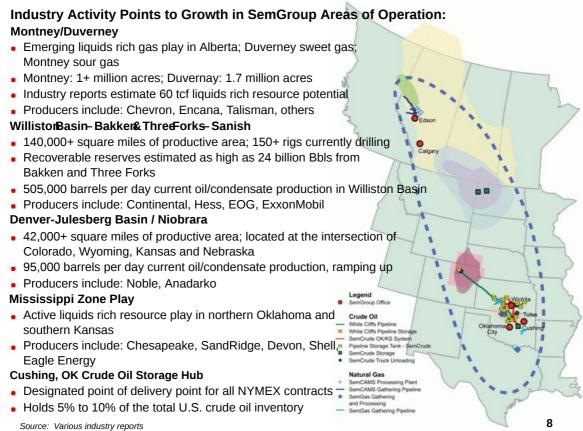
Norm Szydlowski

## SemGroup Corpeveraged for Growth

- Exposure to some of the most exciting resource plays in North America
  - > DJ Basin, Bakken Shale, Niobrara Shale, Mississippi Zone, Montney Shale, Duvernay Shale
  - > Producers are ramping up drilling programs in these liquids-rich opportunities
- Strategic assets with capacity to grow
  - > WhiteCliffsPipelineandCushingerminalconstructicorompleteind 2009 ramping pthroughput
  - > Gasgatheringndprocessingstrategifootprinwithattractiveapitaexpenditurepportunities
- Strengthebralancesheetimproveinancialexibilityandtakeadvantagef attractive opportunities
  - > Refinancing completed and deleveraging underway
  - > Capital available to deploy towards growth opportunities
- Optimize corporate structure to generate long-term value for shareholders
  - Completion of NGL Energy Partners LP transaction
  - Rose Rock Midstream, L.P. in registration
- Safe, environmentally protective operations
  - > Excellent safety and environmental record



### SemGroup's Assets Located In Growth Areas



SemGroup 11/14/2011

### **Capitalizing on Unique Growth Opportunities**

Evaluating potential projects within the footprint of our existing assetsopportunity deploy\$350to\$500millionn2012 2013 at highly attractive EBITDA multiples

### SemCrude and White Cliffs Pipeline

- White Cliffs Pipeline positioned to take advantage of DJ Basin volume growth
  - Achieved 1,500 barrelsperday of throughput 3<sup>d</sup> guarte 2011
  - 30,000-barrelsperdayofavailableapacity-nocapexequirement
  - Plattevilleruckunloadintacilityexpansionincreasintrom10to16bays-2012
- Enhancing Cushing terminal presence and flexibility
  - Completion of additional 1.95 million barrels storage in 2012
  - 100 acres of vacant land for approximately 6 million additional barrels of storage .
  - New20-inchreceipt deliverypipelineto be constructed 2012-2013
  - Increase terminal pipeline connections; currently 6
- Extending the KS/OK system to Granite Wash and Mississippi Zone

\* In general, capital projects require 6-12 months for engineering and construction with EBITDA contribution in year following completion



### Capitalizing on Unique Growth Opportunities

SemGatelississippione RapidPlantandGatheringxpansions

- Gatheringystemexpansion symmerous/ellconnection 2012-2013
- Deployment 20 million cubide etperday cryogeniplant to Nash 2012
- Evaluatingurchasefa60millioncubideetperdaygasprocessinglant-2012
- Potentialuturegasplantexpansions2013

### 

- PipelinebopingprojectoWapitField-2012-2013
- 200millioncubideetperdaygasprocessinglant,WapitField-2012-2013

### SemCAMDuvernaShale-Liquid-RicStweeGas

- Retooling plants to process sweet gas
  - Recommissid KAPlant-100 millior cubide etperday
  - ExpansioofK3Plant-40milliorcubideetperday
- Improvements to increase liquids recovery



# **MLP** Initiatives

- Completed NGL Energy Partners LP transaction on November 1, 2011
  - 8.93 million common units in NGL Energy Partners (11/11/11 close: \$21.14)
  - 7.5% interest in General Partner and incentive distribution rights
  - \$93 million in cash for working capital
- Strategic transaction that unlocks value, provides stable cash flows and creates valuation transparency
  - Diversification of cash flows with balanced business mix
  - Enhanced growth outlook and competitive position in marketplace
  - Operational synergies; 1 + 1 = 3
  - Value transparency; units x price per unit
- Significant financial accretion (cash flow, credit and growth)
  - Significant accretion on a cash flow basis
  - Decreased trade credit requirements; reduced working capital requirements
  - Growth platform: expected 12-15% LP distribution growth
  - Leveraged to MLP structure through ownership of GP interest and incentive distribution rights
  - Replaces seasonal cash flow with stable, consistent quarterly distributions
- Rose Rock Midstream, LIP.registration

**SemGroup** 11/14/2011

## **Near-Term Objectives**

- Proceed with the Rose Rock Midstream, L.P. initial public offering
- Improve utilization at SemLogistics
- Continue to reduce general and administrative expenses
- Complete projects that are under way on schedule and on budget
- Execute on growth plans





# **Financial Highlights**

Bob Fitzgerald, CFO



### **SemGroup 3rd Quarter Results**

	3rd Quarter 3rd Quarte				r
(dollars in millions, excluding EPS)	2	2011		2010	
As reported					
Operatng income	\$	9.9	\$	5.0	1
Net income (loss)	\$	14.3	\$	(15.4)	
Net income (loss) per share (basic and	d Stilu	ıte <b>0)</b> 34	\$	(0.37)	
EBITDA	\$	35.0	\$	26.6	
Selected items impacting comparabilit	y	(6.1)		10.8	
Adjusted EBITDA	8	28.9	66 6	37.4	
White Cliffs Pipeline Ownership Adjust		ıt -		(4.9)	
Adjusted EBITDMormalized White Cliffs	\$	28.9	\$	32.5	

(1) Non-GAAP inanciaDataReconciliation are included in the Appendix othis presentation (2) Adjusted to reflect 51% ownership in White Cliffs Pipeline

### **3rd Quarter Highlights**

- White Cliffs volumes averaged 41.5 mbpd\*
  - 56% increase over prior year,
  - 20% over prior quarter .
  - Average margin declined 15% due to the shorter . haul KS volumes
- Kansas/Oklahoma volumes averaged 37.3 mbpd • 13% increase over prior year and prior quarter
- Additional 350,00 barrels of Cushing storage capacity
  - \$1.7 million annual revenue
- Northern Oklahoma gas processing volumes . increased 87% over prior year, 19% over prior quarter
  - Decrease in natural gas prices offset by increased . volumes and higher liquids prices
- G&A expenses reduced 17% from previous year
- SemLogistics utilization bottomed out at 42% . during 3Q 2011; 52% as of November
  - Utilization increase driven by short-term contracts

\* mbpd = thousand barrels per day



### **Segment Adjusted EBITDA Summary**



	Т	hree Mo	onths	Ended	1	vine Mo	nths	Ended
(dollars in millions, unaudited)		Septer	mbei	30		Septer	nbe	r 30
	2	2011	2	2010	2	2011	. 1	2010
SemCrude	\$	15.2	\$	17.7	\$	45.4	\$	48.2
SemStream		(1.6)		3.1		(9.9)		13.2
SemGas		3.9		2.7		11.8		7.3
SemCAMS		8.3		6.7		28.9		21.9
SemLogistics		1.0		6.2		8.7		18.1
SemMexico		2.7		.4		6.9		2.2
Corp and Other		(.6)		.5		(7.6)		(1.9)
Adjusted EBITDA	\$	28.9	\$	37.4	\$	84.2	\$	109.0
White Cliffs Pipeline Ownership Adjustm	ne\$ht	-	\$	(4.9)	\$	-	\$	(14.6)
Adjusted EBITDAlermalized White Cliffs	\$	28.9	\$	32.5	\$	84.2	\$	94.4
(1) Non-GAAP inanciaDataReconciliation are included in the Ap	opendi.	to thisprese	entatior	1				

<sup>(2)</sup> Adjusted to reflect 51% ownership in White Cliffs Pipeline

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# 3<sup>rd</sup> Quarter Operating Statistics

Crude		Change vs 3Q 20
Cushing Storage	5.05 mmbbls	up 20%
KS/OK Throughput	37.3 mbpd	up 13%
ND Marketing	7.0 mbpd	NA
White Cliffs	41.5 mbpd	up 56%

Gas		Change vs 3Q 20
Northern Oklahoma	27.7 mmcf/d	up 87%
Sherman	15.1 mmcf/d	down 6%
SemCAMS Throughp	ut491.3 mmcf/d	down 13%

Other		
SemLogistics Utiliza	tior42%	down 57%
SemMaterials Mexic	0	
Sales (short tons)	93,600	up 44%



# **2011 Guidance Update**

2011 Adjusted EBITDA (\$ i				
	Low			
Prior 2011 Guidance	\$120.0	\$140.0		
Less:SemStream <sup>th</sup> Quarte2011Estimate	(14.0)	(18.0)		
Updated 2011 Guidance	\$106.0	\$122.0		

- Updated guidance includes:
  - Adjustmentfortheabsencef4<sup>th</sup>quarte6emStreatestimatedearnings
  - Negative \$10 million September year-to-date SemStream adjusted EBITDA
  - No recognition of the anticipated gain from the SemStream transaction
  - No potential impact related to the IPO of Rose Rock Midstream, L.P.
- Due to the unprecedented and prolonged backwardation in the European markets through the third quarter, we expect to finish the year in the lower half of our updated Adjusted EBITDA guidance



SemStream/ NGL Transa Cash Flow Accretive	a			•	ły
		\$ Mi	-		
	ļ	_ow	ő	High	
Adjusted EBITDA		()		(a. a.)	
September 2011 Year-to-Date	\$	(9.9)	\$	(9.9)	
Estimated Fourth Quarter Resul	-	14.0		18.0	
Estimated Full Year Adjusted EB	TØA	4.1	\$	8.1	
Estimated Cash Flow					
Estimated Full Year EBITDA	\$	4.1	\$	8.1	
Less: Interest Expense		(18.0)		(16.5)	
Less: Maintenance Capex		(2.2)		(1.6)	
Estimated Full Year Cash Flow	\$	(16.1)	\$	(10.0)	
Pro-Forma Annualized Cash Flow Unit Distributions 8.93 million units @ \$1.35/unit NGL Energy Partners Growth Üpsi 8.93 million units @ \$1.53/unit	\$	12.1	\$	13.7	
2012 Estimated Cash Flow includ Units not burdened with forbearanc 5.00 million units @ \$1.35/unit Units subject to forbearance 3.93 million units @ \$0.337 <sup>6</sup> /uni Total 2012 Cash Distributions	e \$	Forbea 6.8 <u>1.3</u> 8.1	ran	ce	



Based on September 1, 2011 NGL Energy Partners LP conference call indicating a distribution growth rate of 12-15% per year
 Forbearance expires August 2012, therefore these units will receive one quarterly cash distribution during 2012

## **Capitalization & Liquidity**

Capitalization in millions)	Septer	nber 30, 2011	Se	o-Forma mStream ansaction
Debt: SemGroup term loans SemGroup revolver SemLogistics term loan SemMaterials México debt Capital leases Total debt	\$	273.6 85.0 23.4 4.9 0.1 387.0	\$	180.6 <sup>(2)</sup> 22.0 <sup>(3)</sup> 23.4 4.9 0.1 231.0
Owners' equity Total capitalization	\$	849.6 1,236.6	\$	899.6 <sup>(4)</sup> 1,130.6
<b>Credit Metrics and Liquidity:</b> Debt / capitalization* Debt / Adjusted EBITDA**		31% 3.0 x		20% 1.8 x
Liquidity Cash and cash equivalents Revolver availability - U.S. Revolver availability - Ü.K. Total Liquidity	\$	67.4 164.8 23.4 255.6	\$	67.4 328.0 23.4 418.8

\* Capitalization represents total debt plus owners' equity

\*\*Twelve months trailing Adjusted EBITDA

<sup>(1)</sup>SemLogistics revolving credit facility

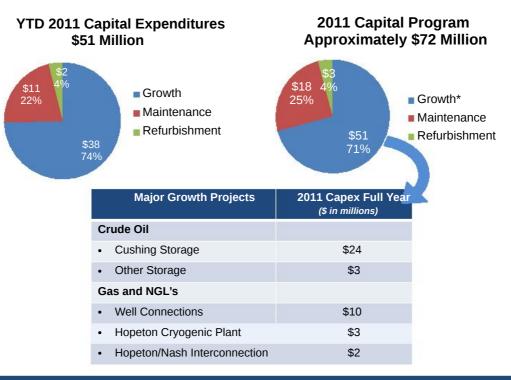
<sup>(2)</sup> Pro-forma for paydown of debt with proceeds from liquidation of inventory (\$93 million)

<sup>(3)</sup>Net working capital collected from the liquidation of accounts receivable net of accounts payable (\$63

<sup>(4)</sup>Pro-forma increase in equity related non-taxable gain anticipated from the SemStream transaction (\$50 Million



### **2011 Capital Expenditures**



### All Projects On Schedule and On Budget

\* See slide 31 in the Appendix for details

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# Conclusion

- Solid Foundation in Place
- Strategic Actions Taken
- Future Opportunities







# **Questions?**



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# Appendix



## **SemCrude 3rd Quarter Results**

(dollars in millions)	3rd Quarter           ns)         2011		3rd Quarter 2010	
As reported		67		
Operating income	\$	8.3	\$	3.9
EBITDÁ <sup>1)</sup>	\$	11.4	\$	12.6
Selected items impacting comparability		3.8		5.1
Adjusted EBITDA	\$	15.2	\$	17.7
White Cliffs Pipeline Ownership Adjustm	e₿t	-	\$	(4.9)
Adjusted EBITDNormalized White Cliffs	\$	15.2	\$	12.8
(1)Non-GAA FinanciaDataReconciliationareincludedn the	Append	lixto thispreser	ntation	

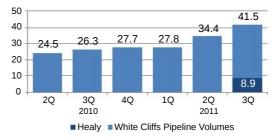
(2) Adjustment to reflect 51% ownership in White Cliffs Pipeline

### **Key Drivers**

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#### White Cliffs Pipeline Volumes (Thousand Barrels per Day)



- 56% increase in White Cliffs Pipeline volumes over prior Storage Average leased capacity (million barrels) 4.8 vear
- 13% increase in volumes on KS/OK system over prior year Average utilization 95% Average remaining contract tenor (years)4.26
- White Cliffs Pipeline capacity currently 70,000+ barrels Weighted average storage rate \$0.40 per day Transportation Volumes
- Additional 350,000 barrels at Cushing storage completed hite Cliffs Pipeline (thousand barrels pe411ay) July 2011 Kansas/Oklahoma Gathering
- 1.95 million barrels Cushing storage under construction(#ousand barrels per day) 37.3 completion quarter 2 thru quarter 3 of 2012 Crude Oil Marketing
- Five-year contractsverage \$0.40 per barrel
- PlattevilleOtruckunloadingackexpansion6 additional baysend of 2012 completion

**Operational Highlights** 

- North Dakota (thousand barrels per day) 7.0
  - 24

## **SemGas 3rd Quarter Results**

	3rc	l Quarter	3re	d Quarter				ant Pro			
(dollars in millions)		2011		2010	45 —					39.1	4
As reported	-				40 -			31.8	34.5	00.1	-
Operating income	\$	2.3	\$	1.1	35 30	30.9	30.9				
EBITDA <sup>1)</sup>	\$	3.8	\$	2.5	25			_	-		-
Selected items impacting compara	ability	0.1		0.2	15	8 - S	_		_	_	-
Adjusted EBITDA	\$	3.9	\$	2.7	10			-	-	_	-
(1) Non-GAAP Financial Data Reconciliations a	are includeo	in the Appen	dix to th	is presentation	0 +	2 Q	3 Q	4 Q	1 Q	2 Q	3

Kev Drivers

#### Operational Highlights Processing CapacitMMCF/day

2010

	r roccooning oupdoingmon rady			
<ul> <li>Increased northern Oklahoma utilization</li> </ul>		3 <sup>rd</sup> Quarte2011	3 <sup>rd</sup> Quarte 2010	
<ul> <li>Increased production in Mississippi Zone</li> </ul>	Northern OK	50 <sup>(1)</sup>	30	
• Decrease in natural gas prices offset by increas	eSherman	23	23	
volumes and liquids recovery	Total	73	53	
	(1)			

Anticipate 89% processing plant utilization by year end 5 mmcf/day capacity anticipated 4 Q 2011

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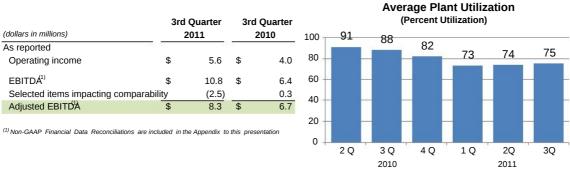
### **Average Utilization Levels**

	3 <sup>rd</sup> Quarte2011	3 <sup>rd</sup> Quarte2010
Northern OK	67%	49%
Sherman	66%	70%

SemC	Gas Liquids	Upgrade
		Gas & Liquids Value \$7.59/mcf
	Gas & Liquids Value \$6.53/mcf	Liquids Upgraðe \$2.77
	Liquids Upgraðle \$1.99	
	1 mcf Gas Wellhead Btu content 1,154,000 (2.64 GPM) Wellhead Gas Vathue \$4.54	1 mcf Gas Wellhead Btu content 1,227,000 (2.13 G₱℠M ) Wellhead Gas Váłłue \$4.82
	Northern Oklahoma (Hopeton/Nash)	Sherman, Texas
	0/gallon natural gas liquids price 8/gallon natural gas liquids price	

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# **SemCAMS 3rd Quarter Results**



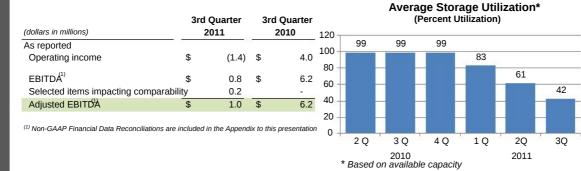
#### **Key Drivers**

#### **Operational Highlights**

- K3 plant shutdown due to mechanical failure Current utilization down 13% versus year earlier
   October 11-28Tetal revenue impact of \$(1.1) millioDue to a combination of weather-related well
- Exploring expansion opportunities with an shutdowns and lower market share existing customer in the Elmworth/Wapiti arex3 maintenance turnaround scheduled 2012 to capture new Montney production
- Year to date G&A expense decrease \$3.2 million compared to prior period



# **SemLogistics 3rd Quarter Results**



**Key Drivers** 

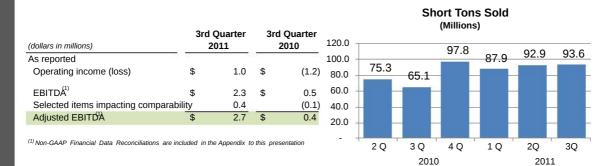
- Decrease in utilization due to contract expirations and current market conditions
- Currently negotiating with
  - Structural customers (e.g. major oils)
  - Government agencies (e.g. strategic stocks)
     Averagestorageutilizatiofor3<sup>rd</sup> guarter Traders
- Customers taking a "wait and see" approach to renewals
- compulsory storage obligation tickets and seasonal contango plays

#### **Operational Highlights**

- Markets experiencing an unusually prolonged backwardation
  - Backwardated markets removing incentives to conclude new business
- 42% Asof Septembe 30,2011-45% utilization
  - Current utilization is 52% as of November 2011
- Signing up short-term contracts related to . Business taking proactive steps to preserve cash and reduce expenses



### **SemMaterials México 3rd Quarter Results**



#### **Key Drivers**

#### **Operational Highlights**

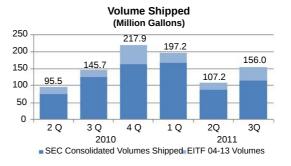
- Increase in volumes, especially in polymerSold 93,600 short tons of asphalt modified asphalt (PMA)
   Government bid contracts up versus prior year
- Shift to higher-margin products such as 
   Overall tonnage up 44% over prior year polymer modified asphalt and emulsion
   Average market share approximately 20%, up
- Some margin pressure in 3Q due to need from 15% in prior year purchase spot polymers



# **SemStream 3rd Quarter Results**

3re	d Quarter 2011	3rd Quarter 2010		
0				
\$	(1.8)	\$	(6.7)	
\$	1.6	\$	(4.9)	
lity	(3.2)		7.9	
\$	(1.6)	\$	3.0	
	\$ \$ lity	\$ (1.8) \$ 1.6 lity (3.2)	2011 \$ (1.8) \$ \$ 1.6 \$ lity (3.2)	

<sup>(1)</sup>Non-GAAP Financial Data Reconciliations are included in the Appendix to this presentation



- Closed on NGL Energy Partners transaction, November 1, 2011
  - 8.93 million common units of NGL Energy Partners stock
  - 7.5% equity interest in the General Partner of NGL Energy Partners
  - A cash payment of \$93 million for working capital
  - Two seats on the board of directors of the general partner of NGL Energy Partners
- High absolute price of products, especially heavies, reduced marketing opportunities and wholesale demand
- Lower of cost or market adjustment of \$2.1 million at September 30, 2011 30





SemGroup<sup>.</sup>

11/14/2011

# **2011 Growth Capital Expenditures**

	(\$ in millions)
SemCrude	
Cushing Storage	\$24.0
Other Storage	3.1
White Cliffs Pipeline expansio	n 0.5
Various	1.0
SemGas	
Well connections	9.6
Cryogenic Plantlepeton	3.3
Hopeton/Nash Plant connectio	n 1.7
SemCAMS	
Well connections	1.0
SemMaterials Mexico	
Plant	4.2
Other	2.6
Total	\$51.0

# **Consolidated Balance Sheets**

#### **Consolidated Balance Sheets**

(dollars in thousands, unaudited, condense	ed)S	eptember 30 2011	,	December 31, 2010			
ASSETS	-	-	-				
Current assets	\$	560,303	\$	563,091			
Property, plant and equipment, net		739,497		781,815			
Goodwill and other intangible assets		72,856		140,087			
Investment in White Cliffs		145,138		152,020			
Assets held for sale		113,008		-			
Other noncurrent assets, net		19,130		30,175			
Total assets	\$	1,649,932	\$	1,667,188			
LIABILITIES AND OWNERS' EQUITY Current liabilities:							
Current portion of long-term debt	\$	9,099	\$	12			
Other current liabilities		281,705		320,784			
Total current liabilities	8	290,804		320,796			
Long-term debt, excluding current portion		377,936		348,431			
Other noncurrent liabilities		131,568		142,893			
Total liabilities		800,308		812,120			
Total owners' equity		849,624		855,068			
Total liabilities and owners' equity	\$	1,649,932	\$	1,667,188			
	-		_				



### **Consolidated Statements of Operations**

(dollars in thousands, except per share amounts, unaudited, condense	ed)		e Months Ended ptember 30,			Nine Mor Septer		
-		2011		2010	<u>.</u>	2011		2010
Revenues	\$	393,404	\$	385,299	\$	1,144,577	\$	1,177,204
Expenses:								
Costs of products sold, exclusive of depreciation								
and amortization shown below		314,743		293,684		903,113		903,248
Operating		42,278		42,136		117,906		115,403
General and administrative		17,253		20,676		57,633		68,309
Depreciation and amortization		13,296		18,632		39,556		58,150
(Gain) loss on disposal or impairment of long-lived asse	ets, n	et (1)		5,192		(137)		96,581
Total expenses		387,569		380,320		1,118,071		1,241,691
Equity in earnings of White Cliffs		4,016		-		10,166		-
Operating income (loss)		9,851		4,979		36,672		(64,487)
Other expenses (income), net		(5,828)		18,409		31,395		64,654
Income (loss) from continuing operations before income ta	ixes	15,679		(13,430)		5,277	-	(129,141)
Income tax expense (benefit)		1,308		2,242		3,202		(272)
Income (loss) from continuing operations		14,371		(15,672)		2,075		(128,869)
Income (loss) from discontinued operations, net of income	taxe	s (32)		348		(3)		1,724
Net income (loss)		14,339		(15,324)	2	2,072		(127,145)
Less: net income attributable to noncontrolling interests		-		108		-		225
Net income (loss) attributable to SemGroup Corporation	\$	14,339	\$	(15,432)	\$	2,072	\$	(127,370)
Net income (loss) attributable to SemGroup Corporation	\$	14,339	\$	(15,432)	\$	2,072	\$	(127,370)
Other comprehensive income (loss), net of income taxes		(18,103)		12,389		(11,465)		4,932
Comprehensive loss attributable to SemGroup Corporation	\$	(3,764)	\$	(3,043)	\$	(9,393)	\$	(122,438)
Net income (loss) attributable to SemGroup Corporation p	er co	mmon shar	e:					
Basic	\$	0.34	\$	(0.37)	\$	0.05	\$	(3.08)
Diluted	\$	0.34	\$	(0.37)	\$	(0.15)	\$	(3.08)



# **Operating Income by Business Unit**

(dollars in thousands, unaudited	d)	Three Mo Septer			Nine Months Ended September 30,							
		2011		2010	<u>×</u>	2011		2010				
Operating income (loss) -	<u> </u>	77	-		-		-	3				
SemCrude	\$	8,280	\$	3,882	\$	27,775	\$	11,636				
SemStream		(1,812)		(6,720)		(8,491)		(5,491)				
SemGas		2,283		1,139		7,001		2,805				
SemCAMS		5,568		3,953		20,900		13,807				
SemLogistics		(1,429)		4,037		1,315		11,698				
SemMaterials México		1,039		(1,189)		1,706		(2,415)				
Other and eliminations		(4,078)		(123)		(13,534)		(96,527)				
Total operating income (loss)	\$	9,851	\$	4,979	\$	36,672	\$	(64,487)				



#### **Non-GAAP Financial Data Reconciliations**

 Net income (loss) to earnings before interest, taxes, depreciation and amortization ("EBITDA") and excluding selected items impacting comparability ("Adjusted EBITDA") reconciliations

(dollars in thousands, unaudited)	Three Me	Ended		Nine Mo	nths Ended			
	Septe	mber	30,		30,			
-	2011		2010		2011		2010	
Net income (loss) attributable to SemGroup Corpor	\$tion 14,339	\$	(15,432)	\$	2,072	\$	(127,370)	
Add: Interest expense	6,019		21,112		49,389		66,509	
Add: Income tax expense (benefit)	1,308		2,242		3,202		(272)	
Add: Depreciation and amortization expense	13,296		18,632		39,556		58,150	
EBITDA	34,962	0	26,554	8	94,219	18	(2,983)	
Selected items impacting comparability	(6,081)		10,857		(9,970)		111,971	
Adjusted EBITDA	\$ 28,881	\$	37,411	\$	84,249	\$	108,988	



### **Selected Items Impacting Comparability**

(dollars in thousands, unaudited)		Three M	onth	s Ended	Nine Months Ended					
		Septe	embe	r 30,		r 30,				
	2	2011		2010	8	2011		2010		
Loss (gain) on disposal or impairment of long-lived	\$ssets	(1)	\$	5,192	\$	(137)	\$	96,581		
Loss (income) from discontinued operations		32		(348)		3		(1,724)		
Foreign currency transaction (gain) loss		(2,874)		(39)		(3,430)		1,556		
Employee severance expense		-		-		4,374		-		
Impact of change in basis of NGL inventory										
in fresh-start reporting		-		-		-		27,819		
Unrealized (gain) loss on derivative activities		(2,301)		5,290		(9,394)		(17,662)		
Change in fair value of warrants		(4,684)		(937)		(8,258)		(2,920)		
Reversal of allowance on goods and services tax r	eceivab	le -		-		(4,144)		-		
Depreciation and amortization included within										
equity earnings of White Cliffs		2,659		-		7,967		-		
Allowance on (recovery of) receivable from AGE R	efining	(300)		-		(900)		3,640		
Restricted stock expense		1,388		1,699		3,949		4,681		
Selected items impacting comparability	\$	(6,081)	\$	10,857	\$	(9,970)	\$	111,971		



Note: Not included among the selected items impacting comparability in the table above are lower of cost or market adjustments to inventories of \$2.2 million and \$0.1 million during the three months ended September 30, 2011 and 2010, respectively, and \$3.1 million and \$10.9 million during the nine months ended September 30, 2011 and 2010, respectively.

### **SemCrude Adjusted EBITDA Calculation**

(dollars in thousands, unaudited)	Three Months Ended September 30					Nine Mo		
		2011		2010	Septe 2011		2010	
	<u> </u>		_				_	
Net income (loss) attributable to SemGroup Corpora	at Bon	8,629	\$	(4,208)	\$	25,856	\$	(15,688)
Add: Interest expense		(349)		8,539		3,519		27,689
Add: Income tax expense (benefit)		-		-		-		-
Add: Depreciation and amortization expense		3,122		8,280		8,505	_	24,993
EBITDA		11,402		12,611		37,880		36,994
Selected items impacting comparability	10	3,827		5,132		7,551		11,204
Adjusted EBITDA	\$	15,229	\$	17,743	\$	45,431	\$	48,198
Loss (gain) on disposal or impairment of long-lived a Loss (income) from discontinued operations	as\$sets	-	\$	6,828 -	\$	12	\$	6,874 -
Foreign currency transaction (gain) loss		-		-		-		-
Employee severance expense		-		-		-		-
Impact of change in basis of NGL inventory in fresh- reporting	start	_		_		_		_
Unrealized (gain)/loss on derivative activities		1.190		(2,142)		(334)		(495)
Change in fair value of warrants		-		(_,)		-		-
Reversal of allowance on goods and services tax re	ceivat	ole -		-		-		-
Depreciation and amortization included within								
equity in earnings of White Cliffs		2,659		-		7,967		-
Allowance on (recovery of) receivable from AGE Re	fining	(300)		-		(900)		3,640

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Note: Not included among the selected items impacting comparability in the table above are lower of cost or market adjustments to inventories of \$0.1 million and \$0.1 million during the three months ended September 30, 2011 and 2010, respectively, and \$0.3 million and \$1.5 million during the nine months endedSeptember 30, 2011 and 2010, respectively.

\$

278

3,827

.\$

446

5,132

\$

806

7,551

\$

1,185

11,204

Restricted stock expense

Selected items impacting comparability

#### White Cliffs Pipeline, L.L.C. Summarized Income Statement Information

#### • (100% White Cliffsot adjusted for net ownership interest)

	Three Mont	ths Ended		Nine Months Ended			
	Septemb	oer 30,		Septemb	er 30,		
(dollars in thousands, unaudited)	2011	2010		2011	2010		
Revenue	\$ 17,515 \$	12,778	\$	47,878 \$	38,897		
Operating, general and administrative exper	nses 3,824	3,784		10,029	13,353		
Depreciation and amortization expense	5,214	5,667		15,622	17,208		
Net income	8,477	3,327		22,227	8,336		
Add: Depreciation and amortization expense	5,214	5,667	80	15,622	17,208		
EBITDA	13,691	8,994		37,849	25,544		
Add: Allocated Overhead	625	917		2,387	4,304		
EBITDA before Allocated Overhead	14,316	9,911		40,236	29,848		
	-						
EBITDA before Allocated Overhead - 51%	7,301	5,055		20,520	15,222		
Less: Allocated Overhead	625	917		2,387	4,304		
	-		·				
SemCrude's 51% of White Cliffs EBITDA	\$ 6,676 \$	4,138	\$	18,133 \$	10,918		
	ă.		2				

SemGroup 11/14/2011

During the nine months ended September 30, 2010, SemGroup owned 99% of White Cliffs. During the nine months ended September 30, 2011, SemGroup owned 51% of White Cliffs.

# **SemGas Adjusted EBITDA Calculation**

(dollars in thousands, unaudited)	Three M Septe				Nine Mo Septe		
	2011		2010	÷	2011		2010
Net income (loss) attributable to SemGroup Corporation	2.201	\$	(53)	\$	5.172	\$	(1,533)
Add: Interest expense	84		1,188		1,835		4,291
Add: Income tax expense (benefit)	-		-		-		-
Add: Depreciation and amortization expense	1,528		1,380		4,410		4,062
EBITDA	3,813	8	2,515	S	11,417	3.5	6,820
Selected items impacting comparability	118		176		343		510
Adjusted EBITDA \$	3,931	\$	2,691	\$	11,760	\$	7,330
Selected Items Impacting Comparability							
Loss (gain) on disposal or impairment of long-lived as	ets 4	\$	-	\$	4	\$	(19)
Loss (income) from discontinued operations	-		-		-		-
Foreign currency transaction (gain) loss	-		-		-		-
Employee severance expense	-		-		-		-
Impact of change in basis of NGL inventory in fresh-star	t						
reporting	-		-		-		-
Unrealized (gain)/loss on derivative activities	-		-		-		-
Change in fair value of warrants	-		-		-		-
Reversal of allowance on goods and services tax receiv	able -		-		-		-
Depreciation and amortization included within							
equity in earnings of White Cliffs	-		-		-		-
Allowance on (recovery of) receivable from AGE Refinir	ig -		-		-		-
Restricted stock expense	114		176		339		529
Selected items impacting comparability \$	118	\$	176	\$	343	\$	510



### **SemCAMS Adjusted EBITDA Calculation**

(dollars in thousands, unaudited)		Three Mo Septe		Nine Months Ended September 30				
	2	2011	2010		2011		2010	
Net income (loss) attributable to SemGroup Corpor	atiton	2,070	\$	(6,964)	\$	3,979	\$	(7,544)
Add: Interest expense		4,668		10,821		19,390		18,981
Add: Income tax expense (benefit)		1,508		129		260		2,399
Add: Depreciation and amortization expense		2,577		2,419		7,746		7,071
EBITDA	02	10,823		6,405		31,375	-1 -	20,907
Selected items impacting comparability		(2,524)		328		(2,466)		996
Adjusted EBITDA	\$	8,299	\$	6,733	\$	28,909	\$	21,903
Loss (gain) on disposal or impairment of long-lived Loss (income) from discontinued operations	as\$sets	6 - -	\$	1	\$	-	\$	(14)
Foreign currency transaction (gain) loss		- (2,678)		(33)		- (2,675)		(36)
Employee severance expense		(2,010)		(00)		3,855		(00)
Impact of change in basis of NGL inventory in fresh	-start					0,000		
reporting	otait	-		-		-		-
Unrealized (gain)/loss on derivative activities		-		-		-		-
Change in fair value of warrants		-		-		-		-
Reversal of allowance on goods and services tax re	ceiva	ble -		-		(4,144)		-
Depreciation and amortization included within equity in earnings of White Cliffs		-		-		-		-
Allowance on (recovery of) receivable from AGE Re	efining	-		-		-		-

154

(2,524) \$

\$

360

328 \$



Restricted stock expense

Selected items impacting comparability

1,046

996

498

(2,466) \$

### SemLogistics Adjusted EBITDA Calculation

(dollars in thousands, unaudited)	. ,		onths Ended mber 30			nths Ended mber 30	
	2011		2010	8	2011		2010
Net income (loss) attributable to SemGroup Corporation	1,033	\$	2,845	\$	2,923	\$	6,847
Add: Interest expense	250		661		729		1,952
Add: Income tax expense (benefit)	(2,797)		622		(2,380)		2,901
Add: Depreciation and amortization expense	2,339		2,045		6,943		5,916
EBITDA	825	5	6,173	8	8,215		17,616
Selected items impacting comparability	194		76		478		453
Adjusted EBITDA \$	1,019	\$	6,249	\$	8,693	\$	18,069
Selected Items Impacting Comparability							
Loss (gain) on disposal or impairment of long-lived as	ets -	\$	-	\$	-	\$	-
Loss (income) from discontinued operations	23		(5)		32		83
Foreign currency transaction (gain) loss	72		(60)		40		(39)
Employee severance expense	-		-		131		-
Impact of change in basis of NGL inventory in fresh-stat	rt						
reporting	-		-		-		-
Unrealized (gain)/loss on derivative activities	-		-		-		-
Change in fair value of warrants	-		-		-		-
Reversal of allowance on goods and services tax received	able -		-		-		-
Depreciation and amortization included within							
equity in earnings of White Cliffs	-		-		-		-
Allowance on (recovery of) receivable from AGE Refinir	ng -		-		-		-
Restricted stock expense	99		141		275		409
Selected items impacting comparability \$	194	\$	76	\$	478	\$	453



### SemMaterials México Adjusted EBITDA Calculation

(dollars in thousands, unaudited)	Tł	Three Months Ended September 30 2011 2010 22					hs Ended ber 30	
	20			2011		2010		
Net income (loss) attributable to SemGroup Corporat	t\$on	258	\$	(1,144)	\$	430	\$	(3,494)
Add: Interest expense		114		-		232		13
Add: Income tax expense (benefit)		302		116		1,421		939
Add: Depreciation and amortization expense		1,653		1,532		4,912		4,604
EBITDA -		2,327	572	504		6,995	_	2,062
Selected items impacting comparability		360		(66)		(81)		105
Adjusted EBITDA	\$	2,687	\$	438	\$	6,914	\$	2,167
Selected Items Impacting Comparability								
Loss (gain) on disposal or impairment of long-lived a	¶sets	20	\$	(12)	\$	(186)	\$	(26)
Loss (income) from discontinued operations		-	*	()	*	(100)	*	(_0)
Foreign currency transaction (gain) loss		291		(125)		(58)		(54)
Employee severance expense		_		-		-		-
Impact of change in basis of NGL inventory in fresh-s	start							
reporting		-		-		-		-
Unrealized (gain)/loss on derivative activities		-		-		-		-
Change in fair value of warrants		-		-		-		-
Reversal of allowance on goods and services tax rec	eivabl	е -		-		-		-
Depreciation and amortization included within								
equity in earnings of White Cliffs		-		-		-		-
Allowance on (recovery of) receivable from AGE Ref	ining	-		-		-		-
Restricted stock expense		49		71		163		185
		360	\$		\$			105



### SemStream Adjusted EBITDA Calculation

(dollars in thousands, unaudited)	г	Three Months Ended			Nine Mor	nths	ths Ended		
	202	September 30		Septeml		ıber 30			
	20	011		2010	2011		2010		
Net income (loss) attributable to SemGroup Corpora	ation	(1,180)	\$	(10,173)	\$ (22,882)	\$	(13,263)		
Add: Interest expense		1,547		3,453	16,543		10,195		
Add: Income tax expense (benefit)		-		-	-		-		
Add: Depreciation and amortization expense		1,280		1,844	4,702		5,074		
EBITDA	32	1,647		(4,876)	(1,637)	S	2,006		
Selected items impacting comparability		(3,280)		7,945	(8,240)		11,232		
Adjusted EBITDA	\$	(1,633)	\$	3,069	\$ (9,877)	\$	13,238		
Selected Items Impacting Comparability									
Loss (gain) on disposal or impairment of long-lived a	as\$sets	(25)	\$	(1)	\$ 39	\$	(35)		
Loss (income) from discontinued operations		-		-	-		-		
Foreign currency transaction (gain) loss		3		-	31		-		
Employee severance expense		-		-	-		-		
Impact of change in basis of NGL inventory in fresh-	-start								
reporting		-		-	-		27,819		
Unrealized (gain)/loss on derivative activities		(3,491)		7,683	(8,980)		(17,233)		
Change in fair value of warrants		-		-	-		-		
Reversal of allowance on goods and services tax re	ceivab	le -		-	-		-		
Depreciation and amortization included within									
equity in earnings of White Cliffs		-		-	-		-		
Allowance on (recovery of) receivable from AGE Re	fining	-		-	-		-		
Restricted stock expense		233		263	670		681		
Selected items impacting comparability	\$	(3,280)	\$	7,945	\$ (8,240)	\$	11,232		

**SemGroup** 11/14/2011

Note: Not included among the selected items impacting comparability in the table above are lower of cost or market adjustments to inventories of \$2.1 million and \$0 during the three monthsendedSeptember 30, 2011 and 2010, respectivelyand \$2.7 million and \$9.3 million during the nine months ended September 30, 2011 and 2010, respectively.

# SemGroup Corporate & Other Adjusted EBITDA Calculation

(dollars in thousands, unaudited)		Three Months Ended			Nine Mor		
	Septe	September 30			Septer	r 30	
	2011	-3.	2010	87 19	2011		2010
Net income (loss) attributable to SemGroup Corpor	ratibn 1,328	\$	4,265	\$	(13,406)	\$	(92,695)
Add: Interest expense	(295)		(3,550)		7,141		3,388
Add: Income tax expense (benefit)	2,295		1,375		3,901		(6,511)
Add: Depreciation and amortization	797		1,132		2,338		6,430
EBITDA	4,125	3.	3,222		(26)	812	(89,388)
Selected items impacting comparability	(4,776)		(2,734)		(7,555)		87,471
Adjusted EBITDA	\$ (651)	\$	488	\$	(7,581)	\$	(1,917)
	( <b></b> )	2	)	2	20	21	
Selected Items Impacting Comparability							
Loss (gain) on disposal or impairment of long-lived	assets -	\$	(1,624)	\$	(6)	\$	89,801
Loss (income) from discontinued operations	9		(343)		(29)		(1,807)
Foreign currency transaction (gain) loss	(562)		179		(768)		1,685
Employee severance expense	-		-		388		-
Impact of change in basis of NGL inventory in fresh	n-start						
reporting	-		-		-		-
Unrealized (gain)/loss on derivative activities	-		(251)		(80)		66
Change in fair value of warrants	(4,684)		(937)		(8,258)		(2,920)
Reversal of allowance on goods and services tax r	eceivable -		-		-		-
Depreciation and amortization included within							
equity in earnings of White Cliffs	-		-		-		-
Allowance on (recovery of) receivable from AGE R	efining -		-		-		-
Restricted stock expense	461		242		1,198		646



### **Guidance Adjusted EBITDA Calculation**

(dollars in millions, unaudited)	Low		High		
Net income (loss) attributable to SemGroup	\$	\$	14		
Add: Interest expense		54		55	
Add: Income tax expense (benefit)		5		6	
Add: Depreciation and amortization		52		53	
EBITDA		112		128	
Selected items impacting comparability		(6)		(6)	
Adjusted EBITDA	\$	106	\$	122	

#### Selected Items Impacting Comparability

(dollars in millions, unaudited)	Low	E F	ligh
Depreciation and amortization included within			_
Loss (gain) on disposal or impairment of long-lived assets	\$ (0)	\$	(0)
Loss (income) from discontinued operations	0		0
Foreign currency transaction (gain)/loss	(3)		(3)
Employee severance expense	4		4
Unrealized (gain)/loss on derivative activities	(9)		(9)
Change in fair value of warrants	(8)		(8)
Reversal of allowance on goods and services tax receival	ole (4)		(4)
Depreciation and amortization included within equity in ea	rnings of		
White Cliffs	11		11
Allowance on (recovery of) receivable from AGE Refining	(1)		(1)
Restricted stock expense	5		5
Selected items impacting comparability	\$ (6)	\$	(6)

